

DECISION ITEM

REPORT OF	MEETING	DATE	ITEM NO
HEAD OF TECHNICAL SERVICES	OPERATIONAL MANAGEMENT COMMITTEE	15 JUNE 2022	5
NORTH BEACH TOILETS SUPPLEMENTARY INFORMATION			

PUBLIC ITEM

This item is for consideration in the public part of the meeting.

SUMMARY

Following publication of the report on North Beach Toilets, Danfo have advised that they have now opened a manufacturing facility in the UK which will result in cost savings and a reduction in lead-in times for the delivery of modular toilet units for future projects. As the decision on who to appoint to deliver the North Beach Toilets has not yet been made, Danfo were invited to requote. To ensure fairness, Healthmatic were also invited to revise their quotation. The outcome of this is to revise the report recommendations.

RECOMMENDATIONS

The committee is requested to:

1. Approve the draw-down of £150,000 from the approved capital budget of £150,000 in 2022/23 to install a new modular toilet facility at North Beach Car Park as detailed within the body of the report including contingencies of £20,000.
2. To approve the procurement option as set out in the body of the main report and to award the contract to provide a modular toilet facility to Danfo using the Qualified Informal Procedure and treating it as an exempt contract.
3. To approve a fee of £0.40 be set for use of the facility in line with other Fylde Council owned public toilets. Any increased income will be reflected in future financial forecast updates.
4. Note an additional unfunded revenue budget increase of £1,000 for cash collection services, to be incorporated into the existing Danfo contract, will be included in the 2023/24 revenue budget proposals. A further unfunded revenue budget increase of £13,100 will be included in budget proposals from 2025/26.

REPORT

1. Following publication of the report, Danfo have advised that they have now set up a manufacturing facility within the UK to provide modular toilet facilities. This should result in a decrease in their manufacturing and delivery costs as well as reduce lead-in times from up to 20 weeks to 6-8 weeks.
2. To ensure Fylde Council achieves best value for money Danfo were invited to re-submit their quotation. To ensure fairness in the procurement process Healthmatic have been invited to review their quotation.
3. At the time of writing, Healthmatic have yet to submit a reviewed quotation. The following table shows the original quotations and costs alongside the revised quote from Danfo:

	Danfo (original)	Danfo (revised quote)	Healthmatic
Unit cost	£124,648	£98,000	£85,248
Preliminaries	£27,050	£27,050	£27,050
Contingency (15%)	£22,755	£18,758	£16,845
Total Capital	£174,453	£143,808	£129,143
Wall Mounted hydration point (optional extra)	£0	£1,164	£1,164
Cleaning, Maintenance and cash collection in first two years	£1,000	£1,000	£31,200

4. Danfo's revised quote is £14,665 more expensive than Healthmatic. However once savings on cleaning and maintenance are taken into account, as a result of Danfo offering two years free service if their unit is procured, then Danfo is cheaper by £15,535.